



# Anacortes Rotary Club

P.O. Box 94 Anacortes, Washington 98221



November 7, 2011

To whom it may concern

I am currently President Elect of the Anacortes Rotary Club. We have used Pat Grant for the last two years. Our experience has been extraordinarily good. The first year we used him he was new to the profession, but still managed to outperform any auctioneer we had used previously. If I am not mistaken, he helped increase the gross on our Taste of Wine Auction by about 30%. We were delighted with his performance. The second year we were not expecting miracles, because he was the same guy, but he outdid himself and we had an increase of roughly 60%. I think you can imagine how thrilled we were.

Pat's performance on stage is just terrific, I have seen a lot of auctioneers, but no one I have watched has the showmanship that you will get with Pat. This is very important to keeping the life of an auction going. We were worried this year because we had a lot going on that made us run a little late, but Pat had the crowd's attention right to the end.

As good as Pat is on stage, the behind the scenes advice he and his company brings, is every bit as important to the success of an event. The advice and knowledge we received was a major factor in the increases we have shown. He helps us get better at what we do which ultimately helps us better serve the kids and causes in our community. We have already hired Pat back for next year and I highly recommend him to anyone looking to improve the performance of their event.

A handwritten signature in blue ink that reads "Bob Thompson".

Bob Thompson

Auction Committee Chair

President Elect

Anacortes Rotary