



ISLAND HOSPITAL FOUNDATION

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Supporting Island Hospital and Promoting Quality Healthcare Close to Home

Board of Directors

May 10, 2013

Steve Rutz
President

To Whom It May Concern:

Dave Margeson
Vice President

This letter is my personal recommendation for auctioneer Pat Grant. I have worked with Pat directly on five auctions and have found him to be effective, dedicated and energetic. From the planning process through the end of the auction, he maintains a level of professionalism and industry insight to maximize fundraising potential and engage key stakeholders.

Colleen Craig
Secretary

Aaron Rasmussen
Treasurer

Pat is accommodating during the event planning process – his creative ideas infuse fun and energy that keep longstanding events relevant. He is responsive and open to critique which he integrates whole-heartedly as appropriate.

Shellie Bogosian
Immediate Past President

The critical difference with Pat is his work with staff, speakers and vendors prior to the event. He helps to develop the structure and event timeline to maximize fundraising potential. Pat makes a point to learn key relationships with sponsors, donors and speakers, spending whatever time necessary to ensure the critical raise-the-paddle element of the auction is both successful and meaningful.

Board Members

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- Josh Baldwin
- Jerrel Barto
- Colleen Craig
- Lani Donohoe
- Richard Humphrey
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- Tom LaCroix
- Michael Mast
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- Krista Oicles
- James Roe
- Diane Rusher
- David Slepian, MD
- Anne Smith
- Marilyn Stadler

The professionalism Pat maintains with his auction staff presents an upscale but fun and loose atmosphere conducive to giving. He maintains energy and engagement of guests throughout the auction and knows intuitively when to ask for more and when to stop, all while keeping to the timeline.

Members Emeritus

- Duncan Frazier
- Frank Hansen, MD
- Deanna Murray
- Mary Vallentyne

With Pat Grant as our auctioneer, we have experienced an increase in revenue and exceeded our fundraising goals at each auction. At our recent Gala, we exceeded our raise-the-paddle and overall goal by nearly \$40,000. I believe this success is largely due to Pat's efforts prior to and during the event. I strongly believe Pat can facilitate success with any size organization or event in exceeding their fundraising goals for their next auction and can recommend him highly.

Sincerely,

Bernadette Stanek
Development Director
Island Hospital Foundation

www.islandhospitalfoundation.org

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