



September 14, 2011

To Whom It May Concern:

I look back on the day I called to ask Patrick Grant to be our new auctioneer, as one of the best, if not the best, phone calls I have ever made. My organization has one large auction yearly, we just had our 11th, and used Patrick and company for the first time this June.

Patrick is inspiring, knowledgeable about his trade, and passionate about supporting his clients. He is successful because he makes you successful. The feedback I received from my staff, board of directors and donors/attendees, was hands-down ~ use him always! Everyone enjoyed his energetic and engaging style. Not only does he win over people, but pledges too.

It is important to have a person interested in your mission, your clientele, and your long-term supporters. Patrick works with his clients to understand and incorporate all of these crucially important factors. The auction is one day; the investment Patrick gives in attention, understanding and detail leading up to the day, is what makes that day. This was not just an auction; it was an evening of entertainment and joy for supporting our cause, Hospice.

With all the months of very hard work we all do to bring an event to fruition, I hope to always walk away knowing I did everything I could to make this event the best it could be for all. Working with Patrick, guarantees that feeling ~ he is transformational.

Respectfully,

Annette Olson
Executive Director
Hospice of the Northwest Foundation